

Curriculum Vitae

Jon D. Haveman, Ph.D.

Principal

**Marin Economic Consulting
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Education

- 1992: Ph.D. in Economics, University of Michigan, Ann Arbor
- 1990: M.A. in Economics, University of Michigan, Ann Arbor
- 1986: B.S. in Economics, University of Wisconsin, Madison

Recent Expert Witness Experience

- 1) Grayling Taylor et al. V. Shippers Transport Express, Inc. et al. (Case 2:13-cv-02092-BRO-PLA)
 - a. Appeared for the plaintiff
 - b. Outcome: Settled just following my deposition for \$13.5 million.
- 2) Jodi Todd vs. Alan Limbird (Case SCUK-UK-CVG 14-63654)
 - a. Appeared for the plaintiff
 - b. Judgement: Ruling in favor of plaintiff.
- 3) Isaac Gonzalez, James Cathcart and Julian Camacho vs. Kevin Johnson, et al., City of Sacramento (Case 34-2013-80001489)
 - a. Appeared for the plaintiff
 - b. Judgement: Ruling in favor of defendant

Employment History

- 2013-Current: Principal, Marin Economic Consulting, LLC
- 2013-Current: Senior Research Fellow, Marin Economic Forum
- 2011-2013: Founding Principal, Haveman Economic Consulting, LLC
- 2011-2013: Chief Economist, Bay Area Council Economic Institute
- 2007-2010: Founding Principal, Beacon Economics, LLC
- 2004-2006: Program Director, Economy, Public Policy Institute of California
- 2003-Current: Founder and Executive Director, Forum for Research in Empirical International Trade
- 2001-2004: Research Fellow, Public Policy Institute of California

- 2000-2001: Economist, United States Federal Trade Commission
- 1999-2000: NSF/ASA Visiting Research Fellow, U.S. Bureau of the Census, Center for Economic Studies
- 1999: Visiting Fellow, Public Policy Institute of California
- 1997-1998: Senior Economist, Council of Economic Advisers, Executive Office of the President of the United States
- 1992-2000: Assistant Professor, Purdue University, Krannert School of Management
- 1985-1987: Research Associate, Laurits R. Christensen Associates

Consulting Experience/Major Clients

- 2017: United States Geological Survey (USGS)
- 2016: Mission Bay Alliance
- 2015: ExtraFood.org Advisory Board, Consulting Economist
- 2015: Ewing Marion Kauffman Foundation
- 2015: Joint Venture Silicon Valley
- 2014: Marin Economic Forum
- 2014: Corporation for Enterprise Development
- 2013: Bay Area Council Economic Institute
- 2012: San Mateo Transportation (SAMTrans)
- 2012: California Endowment
- 2012: Bay Area Joint Policy Committee
- 2010: East Bay Economic Development Alliance
- 2010: San Mateo County Economic Development Association
- 2009: Child and Family Policy Institute of California
- 2008-2009: Port of Oakland
- 2008-2009: City of Oakland, CA
- 2008: City of San Jose, CA
- 2007-2008: William and Flora Hewlett Foundation (Ports of Long Beach and Los Angeles)
- 2006, 2008: American Institute of Certified Public Accountants

Other Consulting Experience

- 1990-Current: The Corporation for Enterprise Development
- 1991-1998: The Center for Research on Budget and Policy Priorities
- 1991: The Urban Institute

Select Speeches/Talks Given as Consultant (Select List)

- United Way of Silicon Valley
- California High Speed Rail Authority
- San Mateo County
- Presidio Bank
- Marin Forum

- North Bay Leadership Council
- Association of California Community College Administrators
- Walz Group
- Alameda County Finance Officers Group
- Citibank
- City National Bank
- Bay Area Council Economic Institute
- Association of Pacific Ports
- California Maritime Leadership Symposium
- City of Alameda
- Kaiser Permanente
- Monterey County
- Construction Employers Association
- Burr, Pilger, Mayer
- Urban Land Institute
- San Francisco Chamber of Commerce
- South Bay Economic Development Alliance
- Humboldt County
- Colliers International
- Bay Area World Trade Center
- Northern California Trade Corridor Coalition
- Los Angeles Chamber of Commerce
- Port of Los Angeles
- Port of Oakland

Recent Economic Development and Consulting Publications

“The State of Redwood City, California: Indicators and Revenue Forecasts”, March 2017.

“California Regulations and Employment in Silicon Valley”, for Joint Venture Silicon Valley, July 2016.

“Warriors Stadium Economics: Uncertainty and Alternatives”, for the Mission Bay Alliance, November 2015.

“Marin County Comprehensive Economic Development Strategy (CEDS)”, coauthored with Rob Eyler and the Marin Economic Forum, September 2015.

“Inequality in the San Francisco Bay Area”, Joint Venture Silicon Valley, July 2015.

“Poverty in the San Francisco Bay Area”, Joint Venture Silicon Valley, March 2015.

“US Economic Overview”, Marin Economic Forum, October 2015, 2014 ,and 2013.

“California Economic Overview”, Marin Economic Forum, October 2015, 2014, and 2013.

“Driver-LMC Relationships in Port Drayage: Effects on Efficiency, Innovation, and Rates – With Special Attention to Shippers Transport Express,” Marin Economic Consulting White Paper, August , 2014.

“The Economic Impact of the 34th America’s Cup in San Francisco,” Bay Area Council Economic Institute, December 2013.

“The Economic Impact of San Francisco Hotels,” Bay Area Council Economic Institute, October 2013.

“The Bay Area: A Regional Economic Assessment,” Bay Area Council Economic Institute, October 2013.

“Labor Supply and Commute Patterns in San Mateo County,” Bay Area Council Economic Institute, November 2012.

“The Economic Impact of Caltrain Modernization,” Bay Area Council Economic Institute, June 2012.

“The Economic Impact of the Affordable Care Act on California,” Bay Area Council Economic Institute, May 2012.

“Building on our Assets: Economic Development and Job Creation in the East Bay,” contributing author, East Bay Economic Development Alliance, October 2011.

“Deconstructing and Understanding the Employment Dynamics of the San Mateo County Economy,” Haveman Economic Consulting, June 2011.

“The America’s Cup: Economic Impacts of a Match on San Francisco Bay,” Bay Area Council Economic Institute, July 2010.

“Comprehensive Truck Management Program: Economic impact Analysis,” for the Port of Oakland, March 2009.

“Spending on County Human Services Programs in California: An Evaluation of Economic Impacts,” with Eric Fisher and Fannie Tseng, for the Child and Family Policy Institute of California, March 2009.

“Clean Trucks Program: An Economic Policy Analysis,” with Christopher Thornberg, for the William and Flora Hewlett Foundation, February 2008.

“Waiting To Save: A Crisis of the Young,” with Christopher Thornberg, for the American Institute of Certified Public Accountants, November 2008.

“An Economic Backdrop for Fiscal Reform in California,” with Christopher Thornberg, for *California Forward*, November 2008.

“Container Fees and Commercial Benefits of Improved Waterborne Goods Movement Infrastructure in California,” with Christopher Thornberg, for the Natural Resources Defense Council and the Coalition for Clean Air, August 2007.

“Savings and Asset Accumulation Among Americans 25-34,” with Christopher Thornberg, for the American Institute of Certified Public Accountants, October 2006.

Refereed Publications

“The Container Security Initiative and Ocean Container Threats,” with Howard J. Shatz, Ethan Jennings, and Gregory C. Wright. *Journal of Homeland Security and Emergency Management*, v. 4, no. 1, Mar. 2007.

“U.S. Port Security Policy After 9/11: An Overview and Evaluation,” with Howard J. Shatz. *Journal of Homeland Security and Emergency Management*, Vol 2, No. 4, 2005.

“Developed Country Trade Barriers and the Least Developed Countries: The Current Situation,” with Howard J. Shatz. *Journal of Economic Integration*, Vol 19, No. 2, 2004.

“Developed Country Trade Barriers and the Least Developed Countries: The Economic Results of Freeing Trade,” with Howard J. Shatz. In *The WTO, Developing Countries and the Doha Development Agenda: Prospects and Challenges for Trade-Led Growth*, edited by Basudeb Guha-Khasnobis, Palgrave-Macmillan, 2004.

“Alternative Hypotheses and the Volume of Trade: The Gravity Equation and the Extent of Specialization,” with David Hummels. *Canadian Journal of Economics*, Vol. 37, No. 1, 2004.

“How Effective are Trade Barriers? An Empirical Analysis of Trade Reduction, Diversion and Compression,” with Jerry Thursby and Usha Nair-Reichert. *Review of Economics and Statistics*, Vol. 85, No. 2, 2003.

“International Integration and Growth: A Survey and Empirical Investigation” with Vivian Lei and Janet S. Netz. *Review of Development Economics*, Vol. 5, Issue 2, June 2001.

“All in The Family: Family, Income and Labor Force Attachment.” with Janet S. Netz. *Feminist Economics*, Vol. 5, No. 2, Fall 1999.

“The Influence of Changing Trade Patterns on Displacements of Labor.” *International Trade Journal*, Vol. 12, No. 2, Summer 1998.

"Trade Creation and Trade Diversion: Some New Empirical Evidence," with David Hummels. *Journal of Transnational Management Development*, Vol. 3, No. 2, 1998. Reprinted in *Globalization and Regionalization: Strategies, Policies, and Economic Environments*, eds, Jean-Louis Muchielli, Peter J. Buckley, and Victor V. Cordell, 1998.

"The Effects of Protection on the Pattern of Trade: A Disaggregated Analysis," with Jerry Thursby and Usha Nair. In *Business and Economics for the 21st Century*, Vol. 1, 1997.

"Some Welfare Effects of Sequential Customs Union Formation," *Canadian Journal of Economics*, Vol. 29, No. 4, November 1996.

"The Effects of U.S. Trade Laws on Poverty in America," with Alan V. Deardorff, *Journal of Human Resources*, Vol. 30, No. 4, Fall 1995.

"Sectoral Effects of Reductions in NATO Military Expenditures in the Major Industrialized and Developing Countries," with Alan V. Deardorff and Robert M. Stern, *Open Economies Review*, Vol. 4, No. 3, 1993.

"Some Economic Effects of Unilateral and Multilateral Reductions in Military Expenditures in the Major Industrialized and Developing Countries," with Alan V. Deardorff and Robert M. Stern, *Journal of Conflict Management and Peace Science*, Vol. 12, No. 1, 1992. Reprinted in *Defense Spending and Economic Growth*, eds, James E. Payne and Anandi P. Sahy, 1993.

Other Publications

"An Overview of U.S. Port Security Programs," with Howard J. Shatz, in *The Economic Impacts of Terrorist Attacks*, Harry W. Richardson, Peter Gordon, and James E. Moore, II (eds.) Edward Elgar: Northampton MA, 2005.

"An Overview of U.S. Port Security Programs," with Howard J. Shatz, in *The Economic Impacts of Terrorist Attacks*, Harry W. Richardson, Peter Gordon, and James E. Moore, II (eds.) Edward Elgar: Northampton MA, 2005.

"What's on THE NET for International Economists?" *Journal of International Economics*, Vol. 46, No. 2, 1998. Available as <http://www.eiit.org/JIESurvey.html>.

"The Benefits of Market Opening," with Mark R. Hopkins, *1998 Economic Report of the President*, Chapter 7, February 1998.

"The Welfare Implications of Trading Blocs Among Countries with Different Endowments: A Comment," In *The Regionalization of the World Economy*, J. A. Frankel (ed.), 1997.

"Victory for Free Trade and For Indiana," with Janet S. Netz, *Hoosier Banker*, Vol. 79, No. 2, February 1995.

"New Dimensions in Regional Integration: A Review," *Journal of International Economics*, Vol. 38, No. 1/2, 1995.

"Computational Analysis of the Sectoral Effects on United States Trade and Employment of Unilateral and Multilateral Reductions in Military Expenditures," with Alan V. Deardorff and Robert M. Stern, in *The Macroeconomic Dimensions of Arms Reductions*, edited by F. Gerard Adams. Pew Studies in Economics and Security. Boulder and Oxford: Westview Press, 1992.

"State Poverty Rates for Whites, Blacks, and Hispanics in the Late 1980s," with Sheldon Danziger and Robert D. Plotnick, *Focus*, Vol. 3, No. 1, Spring 1991.

Publications for the Public Policy Institute of California

"Securing the Nation's Seaports: Balancing Security and cost" with Howard J. Shatz. Public Policy Institute of California, Edited Volume, 2006.

"California and the Global Economy: Recent Facts and Figures, 2006 Edition" with Ethan M. Jennings and Howard J. Shatz. Public Policy Institute of California, Occasional Paper, 2006.

"Recent Trends in Exports of California's Information Technology Products," with Howard J. Shatz, in *California Economic Policy*, Vol. 1, No. 2, Public Policy Institute of California, 2005.

"California and the Global Economy: Recent Facts and Figures," with Howard J. Shatz and Greg C. Wright. Public Policy Institute of California, Occasional Paper, 2005.

"Services Offshoring: Background and Implications for California," with Howard J. Shatz, Public Policy Institute of California, Occasional Paper, 2004.

"California's Global Gateways: Trends and Issues," with David Hummels. Public Policy Institute of California, April, 2004.

"Foreign Tariff Reductions and California's Exports." Public Policy Institute of California, June, 2003.

"Imports, Exports, and Shipping Services: The Balance Between California and Other States." Public Policy Institute of California, Occasional Paper, April 2003.

"California and the World Economy: Exports, Foreign Direct Investment and U.S. Trade Policy," with Howard J. Shatz, and Ernesto Vilchis. Public Policy Institute of

California, Occasional Paper, December 2002.

"Expanding California's Technology Sector." Public Policy Institute of California, Occasional Paper, November 2002.

"California's Vested Interest In U.S. Trade Liberalization Initiatives." Public Policy Institute of California, March 2001.

Testimony and Presentations before Government Bodies

November/06: "Securing the Nation's Seaports: Balancing Security and Costs," Presentation before the Port of Los Angeles Harbor Commission, San Pedro, CA.

August/06: "Securing the Nation's Seaports: Balancing Security and Costs," Joint Legislative Committee on Emergency Services and Homeland Security and the Senate Committee on Transportation & Housing Subcommittee on California Ports & Goods Movement, Securing California's Maritime Transportation System: Seamless Operational Security (SOS), Long Beach, CA.

July/06: "Securing the Nation's Seaports: Balancing Security and Costs," luncheon presentation for Congressional Staffers, Washington, DC.

July/04: "California's Global Gateways: Trends and Issues," presented at a meeting of the Port of Los Angeles Citizen's Advisory Commission.

May/04: "Background and Perspectives on Offshoring," presented at a hearing on the Offshoring of Services sponsored by the California Assembly Office of Policy Planning and Research.

August/03: "Foreign Tariff Reductions and Southern California's Small and Medium Sized Exporters," presented to the Subcommittee on Tax, Finance, and Exports of the Committee on Small Business of the United States House of Representatives at a hearing entitled *Small Business Exporting and the Southern California Economy*, Long Beach, California.

July/03: "Foreign Tariff Reductions and California Exports," luncheon presentation for Congressional Staffers, Washington, DC.

April/03: "Imports, Exports, and Shipping Services: The Balance Between California and Other States," luncheon presentation for Congressional Staffers, Washington, DC.

November/02: "Expanding California's Technology Sector," presented to the California Assembly Subcommittee on Information and Technology in Santa Clara, California.

November/01: "California's Vested Interest in U.S. Trade Liberalization Initiatives," luncheon presentation for Congressional Staff, Washington, DC.

Professional Service (2000-Present)

2006-Current: Co-Organizer of professional development conferences in each of the United States, Japan, Canada, and Slovenia each year.

October 2006: Conference Co-Organizer, The Thirteenth Annual Conference on Empirical Investigations in International Trade, with Calgary University, in Banff, Canada.

June 2006: Conference Co-Organizer, The Third Annual Conference on Empirical Investigations in International Economics, Ljubljana University, Slovenia.

November 2005: Conference Co-Organizer, The Twelfth Annual Conference on Empirical Investigations in International Trade, at Purdue University.

June 2005: Conference Co-Organizer, The Second Annual Conference on Empirical Investigations in International Economics, Ljubljana University, Slovenia.

November 2004: Conference Co-Organizer, The Eleventh Annual Conference on Empirical Investigations in International Trade, at The University of California – Santa Cruz.

June 2004: Conference Co-Organizer, The First Annual Conference on Empirical Investigations in International Economics, Ljubljana University, Slovenia. Sponsored primarily by the Faculty of Economics, Ljubljana University.

November 2003: Conference Co-Organizer, The Tenth Annual Conference on Empirical Investigations in International Trade, at Purdue University.

November 2000: Conference Co-Organizer, The Seventh Annual Conference on Empirical Investigations in International Trade, at the University of Colorado - Boulder.

Referee: American Economic Review, Economic Journal, Journal of International Economic Integration, Journal of International Economics, Review of International Economics, Review of Economic Statistics, Journal of Industrial Economics, Southern Economic Journal, Canadian Journal of Economics, Journal of Peace Science.

Reviewer: National Science Foundation

Conference Participation/Presentations (2000-current)

April/06: Participant, Fresh Voices: The United States and Europe in a New Age, The Hague, Netherlands.

February/06: Presenter: "Seaport Activity and Local Establishment Dynamics," National Urban Freight Conference, Sponsored by USC and CSULB, Long Beach, CA.

December/05: Participant, Fresh Voices: The United States and Europe in a New Age, Austin, TX.

December/03: Participant and Discussant, Regional Integration Network Symposium on Globalization, Punta Del Este, Uruguay.

July/03: Panelist: "The Globalization of California's Economy," Roundtable Discussion, organized by the Bay Area Economic Forum, the Public Policy Institute of California, and the Pacific Council on International Policy, San Francisco, CA.

June/03: Presented: "Foreign Tariff Reductions and California's Exports," Congressional Briefing organized by the California Institute, Washington, DC.

June/03: Presented: "Foreign Tariff Reductions and California's Exports," at a discussion forum organized by the Pacific Council on International Policy, Los Angeles, CA.

November/02: Discussant, Conference on: *Empirical Investigations in International Trade*, Emory University.

October/02: Discussant, Fifth annual Santa Cruz Center for International Economics Conference.

November/01: Discussant, Conference on Empirical Investigations in International Trade, Purdue University.

July/01: Presented: "Trade Reduction, Compression, and Diversion: Empirical Regularities in the Effects of Protective Measures." Industrial Production Group - Federal Reserve Board, Washington, DC

November/00: Discussant, Conference on: *Empirical Investigations in International Trade*, University of Colorado - Boulder.

January/00: Presented: "Trade Reduction, Compression, and Diversion: Empirical Regularities in the Effects of Protective Measures." Bureau of Economic Analysis, Washington, DC

Courses Taught

- Principals of Microeconomics (Undergraduate)
- International Economics (Undergraduate)
- Labor Economics (Undergraduate, Masters)
- Managerial Economics (Graduate)
- Economic Analysis (Undergraduate)
- Empirical International Trade (Graduate)
- International Trade Theory (Graduate)
- Managerial Economics (Graduate)