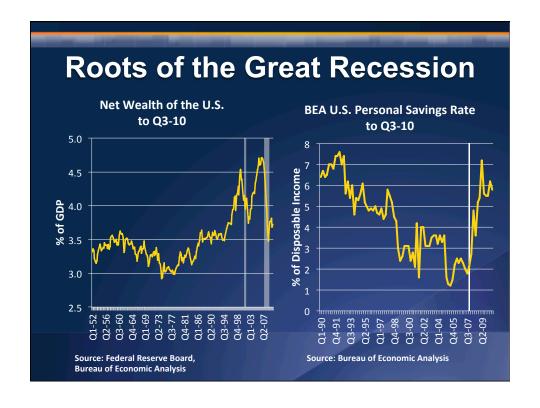
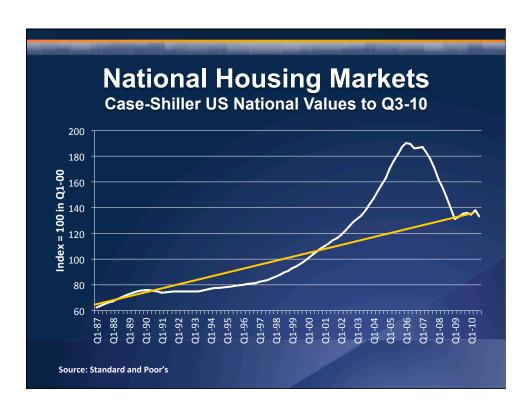


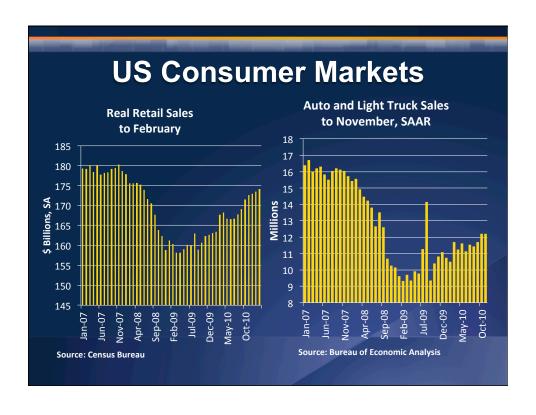
# Why did it happen? • Housing • Consumers • Financial Markets





### Where do we stand now?

- Many signs of progress
  - Consumers are going gangbusters
  - Businesses are doing quite well
  - Private sector employment growth
    - Trend is quite good
  - Industrial production growing





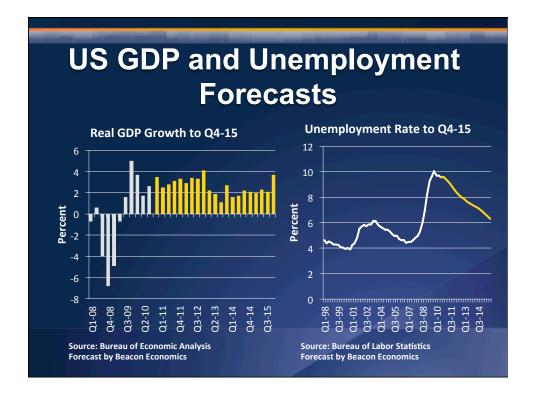






How Many as of	Underv Q4-10	vater?
State	# Mortgages Underwater	Negative Equity Share
Nevada	380,458	65.4
Arizona	674,855	50.9
Florida	2,089518	47.3
Michigan	502,049	36.2
California	2,178,307	31.8
Georgia	485,148	30.2
United States Total	11,088,776	23.1
Local MSAs		
Oakland-Fremont-Hayward CA	169.961	31.2
San Jose-Sunnyvale-Santa Clara CA San Francisco-San Mateo-Redwood	66,255	19.2
City CA	33,090	10.2
Source: First American CoreLogic		





# What about a Double-Dip?

- Need some sustained shock to the system
- There is potential (worry scale: 1-10):
  - Housing (3)
  - Consumers (3)
  - Deficit/Bond Markets (5)
  - Middle East (2)
  - Europe (2)
- · It's the cumulative impact that's troubling
- Gross negligence on the part of policymakers can produce a double-dip
  - Cut too fast, too soon
  - Policy signals deficits over the long term

### **Summary**

- Economy's Prognosis Improving
  - Consumer bounced back... too fast?
  - · Housing bounce has ended slow recovery coming
  - Forecast: Robust 2011-12, weakness 2013-14
- Budget Policy, both short and long run, is crucial
  - Short run stimulus, long run danger
  - Must convince bond markets of long run fiscal sanity
- Employment growth accelerates in 2011



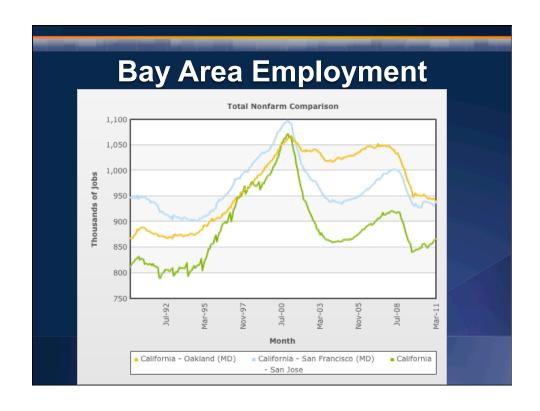
### **CA Summary**

- California has been part of the recession's epicenter
  - Housing, exports, business investment
- Employment recovery slow, but growing
- Decisions now will affect economy long term
  - Budget
  - Education, infrastructure, regulatory environment
- Years before recovery is complete
  - Catching up to potential could be 4+ years

# **Nonfarm Employment**

	March 2011 Employment	Drop from Peak to Trough (%)	Increase Since Trough (%)
San Jose	865.9	-8.7	2.9
Santa Rosa	171.8	-12.3	2.5
San Diego	1,236.3	-7.8	2.0
San Francisco (MD)	937.7	-7.5	1.1
Orange (MD)	1,356.1	-11.9	0.9
Modesto	145.3	-10.6	0.9
Los Angeles (MD)	3,785.7	-9.1	0.8
Inland Empire	1,109.1	-13.5	0.4
Oakland (MD)	940.1	-10.6	0.0

Source: California Employment Development Department



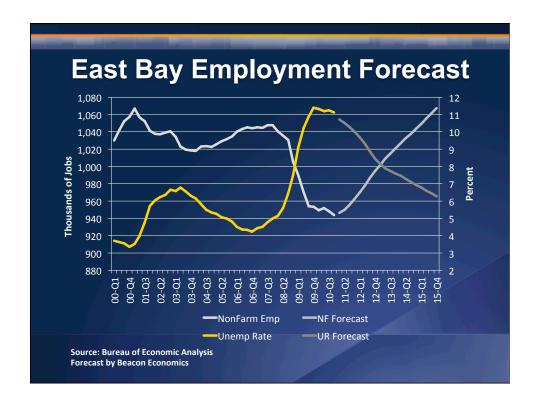
	CA Employment Cycle							
Thousands of Jobs								
	2003 to Peak	Peak Month	Job Losses	Trough Month	Recent Recovery			
Total Nonfarm	782.8	7-Jul	-1366.4	10-Sep	201.			
Transport/Warehouse	349.9	8-Apr	-415.7	10-Feb	96.			
Admin Support	76.1	6-Nov	-185.5	9-Sep	66.			
Prof/Sci/Tech	177.4	8-Apr	-91.5	9-Dec	52.			
Leisure/Hospitality	192.4	8-Apr	-101.2	10-Mar	32.			
Information	5.5	8-Jun	-65.7	10-Apr	30.			
Construction	159.5	6-Feb	-401.9	10-Sep	29.			
Manufacturing	-72.9	5-Apr	-270.9	10-Sep	12.			
Local Government	64.7	8-Aug	-139.7	10-Sep	11.			
Retail Trade	110.9	7-Mar						
State Gov't	21.6							
Real Estate	19.3	6-Mar						
Finance & Insurance	300.0	6-Dec						
Fed Gov't	-12.6							



San Francisco Employment Cycle						
Thousands of Jobs						
	2003 to Peak	Peak Month	Job Losses	Trough Month	Recent Recovery	
Total Nonfarm	32.6	8-Apr	-75.7	10-Feb	10.0	
Prof/Sci/Tech	29.6	8-Aug	-11.6	9-Sep	6.4	
Leisure/Hospitality	14.1	8-Apr	-7.2	10-Mar	3.5	
Admin Support	2.8	7-Sep	-5.5	9-Mar	3.3	
Local Government	3.8	8-Apr	-5.7	10-Mar	2.4	
Manufacturing				10-Mar	0.8	
Retail Trade	-1.2	7-Jan	-9.8	10-Dec	0.7	
Finance & Insurance		7-May	-12.6			
Information	-5.5	5-Feb	-4.4	10-Jul	0.6	
Real Estate	-0.4	7-Dec	-3.0	9-Dec	0.6	
Fed Gov't	-2.2	5-Feb	-2.5	9-Dec	0.5	
State Gov't	5.5	8-Aug	-0.9	9-Dec	0.5	
Transport/Warehouse	-4.2	5-Feb	-5.8	10-Nov	0.3	
Construction						



	San Jose Employment Cycle						
		Thousands	of Jobs				
	2003 to Peak	Peak Month	Job Losses	Trough Month	Recent Recovery		
Total Nonfarm	36.3	8-Mar	-79.7	9-Jul	24		
Information	11.4	8-Jul	-2.0	9-Jun	6		
Local Government	-0.2	9-Jun	-11.4	10-Aug	5.		
Manufacturing	-16.3	8-Jul	-17.1	9-Dec	5.		
Prof/Sci/Tech	8.2	8-Apr	-12.2	9-Oct	5.		
Admin Support	8.6	7-Jan	-12.0	9-Sep	3.		
Retail Trade	2.3	7-Jan	-10.2	10-Dec	1.		
Transport/Warehouse	-1.4	7-Apr	-1.8	9-Sep	0.		
Finance & Insurance	2.1	6-May	-4.3	10-Feb	0.		
Leisure/Hospitality	10.1	8-Jul	-4.9	10-Aug	0.		
State Gov't	-0.6	8-May	-1.6	10-Aug	0.		
Real Estate				10-Dec			
Construction							
Fed Gov't	-0.4	5-Sep	-1.5	11-Mar	0		



East Bay Employment Cycle						
Thousands of Jobs						
	2003 to Peak	Peak Month	Job Losses	Trough Month	Recent Recovery	
Prof/Sci/Tech	17.1	8-Aug	-6.9	9-Sep	2	
Admin Support	4.9	7-Jan	-12.9	10-Feb	2	
Leisure/Hospitality	8.8	8-Jun	-5.5	10-Mar	2	
State Gov't	-2.9	7-Sep	-9.4	10-Aug	1	
Retail Trade	2.6			10-Dec		
Manufacturing			-20.8			
Finance & Insurance	2.0	5-Jul	-15.5	9-Aug	0	
Real Estate	0.3	5-Dec	-3.9	10-Mar	0	
Transport/Warehouse	-0.6	7-Dec	-6.5	10-Nov	0	
Information	-2.9	5-Apr	-7.9		0	
Local Government	7.4	7-Sep	-13.0		0.	
Fed Gov't	-1.2	9-Apr	-3.1		0.	
Construction	6.3	6-Feb	-29.1		0	
Total Nonfarm	14.5	7-Mar	-111.6	11-Mar	0.	

# Bay Area Summary

- · Recovery is starting to take hold
- It will strengthen going into 2011 and 2012
  - East bay and Napa/Sonoma slower than other regions
- Local budgets under strain for some time
- Fundamentals remain intact, but in jeopardy
  - Educational opportunities
  - Infrastructure
- Remains an attractive region for investment

### **Summary**

- Recovery is growing roots
  - But is uneven
- · Bay Area future is, as usual, bright
  - Innovation economies tend to be super-cyclical
  - Obama innovations initiatives will be especially beneficial here
- Budget decisions
  - Are being made at all levels of government
  - Starving the beast will jeopardize the future
    - Sacrificing investments
    - · Sacrificing the less well off

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